



# IPMS/USA

## Comparative Statement of Activity

January - September, 2021

	TOTAL	
	JAN - SEP, 2021	JAN - SEP, 2020 (PY)
<b>Revenue</b>		
Convention Revenue		
2020 Convention Revenue		41,615.00
2021 Convention Revenue	122,973.45	23,248.00
2022 Convention Revenue	5,960.00	
<b>Total Convention Revenue</b>	<b>128,933.45</b>	<b>64,863.00</b>
Journal Revenue	9,745.00	8,194.50
Memberships		
Chapter Renewals	1,470.00	1,450.00
Membership Dues- Adult	88,039.00	65,049.00
Membership Dues- CAMX	1,165.00	777.00
Membership Dues- Family	4,142.00	3,715.00
Membership Dues- Junior	255.00	170.00
Membership- Foreign	157.00	874.00
<b>Total Memberships</b>	<b>95,228.00</b>	<b>72,035.00</b>
Miscellaneous Revenue	358.90	74.12
<b>Total Revenue</b>	<b>\$234,265.35</b>	<b>\$145,166.62</b>
<b>GROSS PROFIT</b>	<b>\$234,265.35</b>	<b>\$145,166.62</b>
<b>Expenditures</b>		
Bank and Credit Card Fees	3,136.73	2,443.23
Charitable Contributions	3,750.02	
Consulting	24,223.00	20,250.00
Convention Expenses		
2019 Convention Expenses		36,474.14
2020 Convention Expenses		83,625.55
2021 Convention Expenses	132,007.44	2,344.29
2022 Convention Expenses	1,771.42	
<b>Total Convention Expenses</b>	<b>133,778.86</b>	<b>122,443.98</b>
Insurance	5,650.00	4,704.00
Journal Expenses	49,893.95	52,856.84
Membership Refunds	352.00	133.00
Office Expenses	1,526.21	1,026.42
Other General and Admin Expenses	387.72	1,079.90
Reviewer Corps Expenses	7,243.79	2,743.95
Shipping and delivery expense	1,326.64	1,325.40
Support the Troops	27.62	8,076.89
Tax Preparation	1,600.00	
Taxes & Licenses	5,008.34	6,200.00
Travel		16.26
Web and Computer	13,080.21	6,515.03
<b>Total Expenditures</b>	<b>\$250,985.09</b>	<b>\$229,814.90</b>
<b>NET OPERATING REVENUE</b>	<b>\$ -16,719.74</b>	<b>\$ -84,648.28</b>
Other Expenditures	\$0.00	\$0.00
<b>NET OTHER REVENUE</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>NET REVENUE</b>	<b>\$ -16,719.74</b>	<b>\$ -84,648.28</b>