



# IPMS/USA

## 2023 National Convention Statement of Activity

February 2022 - December 2023

	TOTAL
<b>Revenue</b>	
Convention Revenue	
2023 Convention Revenue	
2023 Banquet	17,400.00
2023 Box lunch	2,613.00
2023 General Admission	15,187.00
2023 Hats	2,060.00
2023 Paid Workshops	5,625.00
2023 Pins	1,247.00
2023 Raffle	9,363.00
2023 Registration	51,060.00
2023 Sponsorships	27,000.00
2023 T-shirts	12,880.00
2023 Tours	6,315.00
2023 Trophy Revenue	20,370.00
2023 Vendor Power & WiFi	2,500.00
2023 Vendor Tables	38,500.00
<b>Total 2023 Convention Revenue</b>	<b>212,120.00</b>
<b>Total Convention Revenue</b>	<b>212,120.00</b>
<b>Total Revenue</b>	<b>\$212,120.00</b>
<b>GROSS PROFIT</b>	<b>\$212,120.00</b>
<b>Expenditures</b>	
Convention Expenses	
2023 Convention Expenses	
2023 A/V	12,874.98
2023 Banquet EXP	15,846.32
2023 Buses	13,333.95
2023 Credit Card Fees	5,458.15
2023 Decals	5,192.79
2023 Entertainment	352.00
2023 Event Food	22,461.88
2023 Hat Exp	1,866.23
2023 Local Shuttle Buses	8,171.10
2023 Paid Workshop Exp	2,778.75
2023 Pins EXP	5,766.27
2023 Printing	3,437.16
2023 Registration Refunds	3,743.00
2023 Sales Taxes	432.76
2023 Security	2,200.00



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	TOTAL
2023 Shipping	207.94
2023 Signs/banners	6,191.09
2023 Starting Cash	0.00
2023 Supplies	5,261.30
2023 T-Shirt EXP	8,840.99
2023 Tables	16,003.59
2023 Tour Expense	5,798.02
2023 Trophies	11,517.91
2023 Vendor Refunds	1,540.00
2023 Venue	8,288.49
<b>Total 2023 Convention Expenses</b>	<b>167,564.67</b>
<b>Total Convention Expenses</b>	<b>167,564.67</b>
<b>Total Expenditures</b>	<b>\$167,564.67</b>
NET OPERATING REVENUE	<b>\$44,555.33</b>
NET REVENUE	<b>\$44,555.33</b>