



# IPMS/USA

## 2021 National Convention Statement of Activity

July 1, 2020 - October 9, 2021

	TOTAL
Revenue	
Convention Revenue	
2021 Convention Revenue	
2021 Early Award Seating	3,960.00
2021 General Admission	9,410.00
2021 GREX Workshops	2,025.00
2021 Hats	740.00
2021 Pins and Miscellaneous	226.25
2021 Raffle	9,607.00
2021 Registration	
2021 Adult Proxy Registration	210.00
2021 Adult Registration	55,465.00
2021 Junior Proxy Registration	75.00
2021 Junior Registration	255.00
<b>Total 2021 Registration</b>	<b>56,005.00</b>
2021 Sponsorships	9,030.00
2021 T-Shirts	13,095.00
2021 Trophy Packages	16,210.00
2021 Vendor Tables	39,228.20
<b>Total 2021 Convention Revenue</b>	<b>159,536.45</b>
<b>Total Convention Revenue</b>	<b>159,536.45</b>
<b>Total Revenue</b>	<b>\$159,536.45</b>
GROSS PROFIT	<b>\$159,536.45</b>
Expenditures	
Convention Expenses	
2021 Convention Expenses	
2021 AV	13,376.52
2021 Convention Facilities	47,923.88
2021 Credit Card Fees	3,386.15
2021 Hats	343.73
2021 Registration Refunds	4,415.00
2021 Shipping and Postage	185.52
2021 Supplies & Materials	7,742.60
2021 T-Shirts	6,595.90
2021 Table Rentals	21,952.00
2021 Travel	750.00
2021 Trophies	12,865.96
2021 Vendor Refunds	8,050.00
2021 Printing	7,535.01
<b>Total 2021 Convention Expenses</b>	<b>135,122.27</b>
<b>Total Convention Expenses</b>	<b>135,122.27</b>
<b>Total Expenditures</b>	<b>\$135,122.27</b>
NET OPERATING REVENUE	<b>\$24,414.18</b>
NET REVENUE	<b>\$24,414.18</b>