



# IPMS/USA

## COMPARATIVE STATEMENT OF ACTIVITY

January - August, 2020

	TOTAL	
	JAN - AUG, 2020	JAN - AUG, 2019 (PY)
<b>Revenue</b>		
Convention Revenue		
2019 Convention Revenue		112,016.00
2020 Convention Revenue	41,615.00	10,500.00
2021 Convention Revenue	11,175.00	
<b>Total Convention Revenue</b>	<b>52,790.00</b>	<b>122,516.00</b>
Journal Revenue	6,504.50	9,113.00
Memberships		
Chapter Renewals	1,420.00	1,595.00
Membership Dues- Adult	53,951.00	76,168.00
Membership Dues- CAMX	777.00	845.00
Membership Dues- Family	2,847.00	3,930.00
Membership Dues- Junior	153.00	289.00
Membership- Foreign	836.00	494.00
<b>Total Memberships</b>	<b>59,984.00</b>	<b>83,321.00</b>
Miscellaneous Revenue	71.75	382.44
<b>Total Revenue</b>	<b>\$119,350.25</b>	<b>\$215,332.44</b>
<b>GROSS PROFIT</b>	<b>\$119,350.25</b>	<b>\$215,332.44</b>
<b>Expenditures</b>		
Bank and Credit Card Fees	2,014.07	1,036.59
Consulting	17,978.00	17,456.00
Convention Expenses		
2019 Convention Expenses	36,474.14	94,682.60
2020 Convention Expenses	82,225.55	99.90
2021 Convention Expenses	354.62	
<b>Total Convention Expenses</b>	<b>119,054.31</b>	<b>94,782.50</b>
Insurance	4,704.00	5,980.25
Journal Expenses	52,856.84	44,384.94
Membership Refunds	166.00	366.00
Office Expenses	1,674.77	2,122.50
Other General and Admin Expenses	1,004.90	117.10
Regional Convention Grant		600.00
Reviewer Corps Expenses	2,743.95	2,218.49
Shipping and delivery expense	1,245.40	1,704.82
Support the Troops	7,171.44	1,286.10
Tax Preparation		1,500.00
Taxes & Licenses	6,200.00	1,112.00
Travel	16.26	
Web and Computer	6,540.11	3,245.25



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	TOTAL	
	JAN - AUG, 2020	JAN - AUG, 2019 (PY)
<b>Total Expenditures</b>	<b>\$223,370.05</b>	<b>\$177,912.54</b>
NET OPERATING REVENUE	\$ -104,019.80	\$37,419.90
NET REVENUE	\$ -104,019.80	\$37,419.90