



# IPMS/USA

## 2020 NATIONAL CONVENTION STATEMENT OF ACTIVITY

August 2019 - August 2020

	TOTAL
<b>Revenue</b>	
Convention Revenue	
2020 Convention Revenue	
2020 Convention Hats	250.00
2020 Airbrushing 101	10.00
2020 Andrea Miniatures Workshop	450.00
2020 Banquet	5,115.00
2020 Category Sponsorship	7,480.00
2020 Grex Airbrush Class	600.00
2020 Registration	
2020 Adult Early Registration	9,735.00
2020 Junior Early Registration	75.00
2020 Proxy Early Registration	210.00
<b>Total 2020 Registration</b>	<b>10,020.00</b>
2020 T-Shirts	1,340.00
2020 Tours	550.00
2020 Vendor Sponsorships	7,500.00
2020 Vendor Tables	21,300.00
<b>Total 2020 Convention Revenue</b>	<b>54,615.00</b>
<b>Total Convention Revenue</b>	<b>54,615.00</b>
<b>Total Revenue</b>	<b>\$54,615.00</b>
<b>GROSS PROFIT</b>	<b>\$54,615.00</b>
<b>Expenditures</b>	
Convention Expenses	
2020 Convention Expenses	
2020 Advertising	196.00
2020 Convention Facilities	10,000.00
2020 Credit Card Fees	1,188.41
2020 Postage & Shipping	227.25
2020 Printing/ Signage	799.33
2020 Registration Refunds	25,858.00
2020 Supplies and Materials	596.79
2020 T-Shirts	445.66
2020 Tours	1,230.00
2020 Trophies	14,790.20
2020 Vendor Refunds	28,705.00
2020 Web, Computer & AV	427.40
<b>Total 2020 Convention Expenses</b>	<b>84,464.04</b>
<b>Total Convention Expenses</b>	<b>84,464.04</b>
<b>Total Expenditures</b>	<b>\$84,464.04</b>
<b>NET OPERATING REVENUE</b>	<b>\$ -29,849.04</b>
<b>NET REVENUE</b>	<b>\$ -29,849.04</b>