



IPMS/USA

STATEMENT OF ACTIVITY

January - May, 2017

	TOTAL		CHANGE
	JAN - MAY, 2017	JAN - MAY, 2016 (PY)	
REVENUE			
2016 Convention			
Banquet 2016		4,680.00	-4,680.00
Registration Teen 2016		40.00	-40.00
Registration 2016		9,588.00	-9,588.00
Tours 2016		3,094.00	-3,094.00
Vendor Registration 2016		12,810.00	-12,810.00
Total 2016 Convention		30,212.00	-30,212.00
2017 Convention Income			
2017 Best of Sponsor	1,320.00		1,320.00
2017 Category Sponsor	5,330.00		5,330.00
Banquet- beef	3,724.00		3,724.00
Banquet- chicken	1,900.00		1,900.00
Banquet- salmon	1,786.00		1,786.00
Banquet- veg	185.00		185.00
Convention donation	100.00		100.00
Museum of Speed	525.00		525.00
Proxy Registration 2017	300.00		300.00
Registration 2017	12,950.00		12,950.00
T-Shirt 2XL+	1,196.00		1,196.00
T-Shirt to XL	1,823.00		1,823.00
Teen Registration 2017	140.00		140.00
Tour- Offut	405.00		405.00
Tour- SAC Bus	3,285.00		3,285.00
Tour- SAC Self	2,065.00		2,065.00
Tour- Zoo Adult Bus	341.00		341.00
Tour- Zoo Adult Self	72.00		72.00
Tour- Zoo Child Bus	25.00		25.00
Tour- Zoo Child Self	22.00		22.00
Vendor Tables	14,685.00		14,685.00
Total 2017 Convention Income	52,179.00		52,179.00
Interest Earned	140.40	0.72	139.68
Journal Revenue			
Journal Advertising Revenue	14,168.95	4,895.00	9,273.95
Journal Back Issues	53.00		53.00
Total Journal Revenue	14,221.95	4,895.00	9,326.95
Make n Take shipping income		3,005.60	-3,005.60
Memberships		145.00	-145.00

	TOTAL		
	JAN - MAY, 2017	JAN - MAY, 2016 (PY)	CHANGE
Chapter Renewals	1,470.00	775.00	695.00
Membership Dues- Adult	43,921.00	50,441.00	-6,520.00
Membership Dues- CAMX	975.00	320.00	655.00
Membership Dues- Family	2,142.00	2,062.00	80.00
Membership Dues- Junior	85.00	85.00	0.00
Membership- Foreign	228.00	222.00	6.00
Total Memberships	48,821.00	54,050.00	-5,229.00
Services	259.00		259.00
Special Products Sales	20.00	121.07	-101.07
Total Revenue	\$115,641.35	\$92,284.39	\$23,356.96
GROSS PROFIT	\$115,641.35	\$92,284.39	\$23,356.96
EXPENDITURES			
2015 National Convention		20,991.25	-20,991.25
2015 Convention Expenses		5,946.53	-5,946.53
Total 2015 National Convention		26,937.78	-26,937.78
2016 Convention Expenses	18,678.23		18,678.23
2016 Convention Hotel and Banquet		11,655.00	-11,655.00
2016 Convention registration refunds	89.00		89.00
2016 Convention Supplies & Materials		7,209.72	-7,209.72
2016 Convention Vendor Refunds		1,700.00	-1,700.00
2016 Convention write offs		500.00	-500.00
Total 2016 Convention Expenses	18,767.23	21,064.72	-2,297.49
2017 Convention Expenses			
2017 Convention Registration Refunds	542.00		542.00
2017 Convention Supplies and Materials	2,675.68		2,675.68
2017 Convention Vendor Refunds	640.00		640.00
2017 Hotel, Banquet, Conv. Center	900.00		900.00
2017 Tours	606.00		606.00
Total 2017 Convention Expenses	5,363.68		5,363.68
Bank Adjustments		7.04	-7.04
Bank Charges	482.59	664.67	-182.08
Checks		57.12	-57.12
Consulting	10,350.00	12,300.00	-1,950.00
Credit Card Fees	3,187.05	2,612.40	574.65
Equipment	191.51		191.51
Fidelity Bond	433.00	436.00	-3.00
Insurance	930.00	629.00	301.00
Insurance - Liability	2,084.00	2,007.00	77.00
Internet Charges	168.00		168.00
Journal Expenses			
Journal Advertising Commissions	7,521.88	3,155.00	4,366.88
Journal Postage	4,037.39	8,254.70	-4,217.31
Journal Printing	12,980.91	18,636.00	-5,655.09
Journal Shipping and Delivery Expense	1,155.84	318.71	837.13
Total Journal Expenses	25,696.02	30,364.41	-4,668.39
Legal & Professional Fees		500.00	-500.00
Mailing supplies	97.35	298.51	-201.16
Make n Take		9,065.27	-9,065.27

	TOTAL		
	JAN - MAY, 2017	JAN - MAY, 2016 (PY)	CHANGE
Membership Refunds	185.00	196.00	-11.00
Office Expenses	400.20	2,000.61	-1,600.41
Software	130.00		130.00
Total Office Expenses	530.20	2,000.61	-1,470.41
Other General and Admin Expenses	174.00		174.00
PayPal Fees	9.04		9.04
Postage	922.69	1,599.03	-676.34
Regional Convention Grant	200.00	400.00	-200.00
Rent or Lease	383.40	383.40	0.00
Reviewer Corps Expenses			
Reviewer Corps Postage	2,080.61	1,205.66	874.95
Total Reviewer Corps Expenses	2,080.61	1,205.66	874.95
Shipping and delivery expense	167.71		167.71
Support the Troops Shipping	262.74	575.34	-312.60
Total Shipping and delivery expense	430.45	575.34	-144.89
Special Products	17.68	1,022.60	-1,004.92
Stationery & Printing	545.51		545.51
Storage		170.40	-170.40
Supplies	3,125.00	603.64	2,521.36
Taxes & Licenses		30.00	-30.00
Telephone		363.58	-363.58
Uncategorized Expenditure	192.51		192.51
Web Site costs	1,176.16	1,122.01	54.15
Total Expenditures	\$77,722.68	\$116,616.19	\$ -38,893.51
NET OPERATING REVENUE	\$37,918.67	\$ -24,331.80	\$62,250.47
OTHER EXPENDITURES			
Miscellaneous	-9.95	952.13	-962.08
Total Other Expenditures	\$ -9.95	\$952.13	\$ -962.08
NET OTHER REVENUE	\$9.95	\$ -952.13	\$962.08
NET REVENUE	\$37,928.62	\$ -25,283.93	\$63,212.55